

SMARTMONEY

# gresham financial

INDEPENDENT FINANCIAL ADVISERS

GUIDE TO

## PRESERVING WEALTH FOR GENERATIONS TO COME

*Have you decided where your wealth goes  
and who will benefit from it?*



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## GUIDE TO

PRESERVING WEALTH FOR  
GENERATIONS TO COME

*Have you decided where your wealth goes and who will benefit from it?*

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Welcome to our *Guide to Preserving Wealth for Generations to Come*.

Planning for the future might initially feel overwhelming, but it's an invaluable step in ensuring your hard-earned wealth serves the people and causes closest to your heart.

This guide explores the fundamental steps of wealth transfer and succession planning, recognising the profound emotions these discussions can evoke. Although it may seem daunting to begin, tackling these significant topics now can bring about clarity, security and the assurance that your intentions will be respected.

It's natural to worry about the future – what will happen to your loved ones and the life you've built when you're no longer here? The good news is that by creating a deliberate and thoughtful estate plan, you can ease those concerns. A solid plan allows you to protect your family, minimise conflict and uphold the legacy you've worked so hard to establish. ●

**ARE YOU READY  
TO SAFEGUARD  
YOUR LEGACY?**

If you're ready to ensure your wealth is protected and celebrated for years to come, we're here to assist. Whether you wish to revisit your current plan or address specific concerns, our team is prepared to support you in creating a personalised estate plan that aligns with your needs and objectives. Together, we can ensure your legacy remains a testament to your values and vision for future generations. To find out more, please contact us.

THIS GUIDE DOES NOT CONSTITUTE TAX OR LEGAL ADVICE AND SHOULD NOT BE RELIED UPON AS SUCH.

TAX TREATMENT DEPENDS ON THE INDIVIDUAL CIRCUMSTANCES OF EACH CLIENT AND MAY BE SUBJECT TO CHANGE IN THE FUTURE. FOR GUIDANCE, SEEK PROFESSIONAL ADVICE.

THE FINANCIAL CONDUCT AUTHORITY DOES NOT REGULATE TAXATION ADVICE, ESTATE PLANNING, INHERITANCE TAX PLANNING, WILLS, POWERS OF ATTORNEY OR TRUSTS.

TRUSTS ARE A HIGHLY COMPLEX AREA OF FINANCIAL PLANNING.

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# CREATING A ROBUST ESTATE PLAN

*Why having a plan in place offers peace of mind*

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Estate planning is often misunderstood as a concern only for the affluent. However, the reality is that managing your assets and final wishes is something everyone should contemplate, irrespective of their financial situation.

A robust estate plan acts as a financial safeguard, ensuring your family's wellbeing after your passing while also facilitating the smooth handling of your affairs.

Estate planning isn't exclusively a matter for the elderly, either. Life's unpredictability means that illness or accidents can strike at any time. Therefore, having a plan in place offers peace of mind that your personal and financial matters will be handled according to your wishes.

## WHY EVERY FAMILY NEEDS CLARITY

One critical aspect of estate planning is addressing the implications of taxes, especially Inheritance Tax (IHT). This levy is applied to the estate of someone who has died, including property, possessions and savings. Without careful preparation, your loved ones may face financial burdens that could have been avoided.

Estate planning also allows you to specify how your assets should be distributed. Early preparation is key, whether you want to provide for your children's education, contribute to a deposit on their first home or ensure your hard-earned wealth stays within the family. If you are married or in a civil partnership, you'll have the added reassurance of being able to transfer assets to your partner free of IHT, enabling a combined tax-free allowance of up to £650,000.

## UNDERSTANDING YOUR TAXABLE ESTATE

When calculating IHT liabilities, it's essential to remember that your taxable estate includes everything you own. This spans from your share in jointly owned assets to items that pass automatically upon your death. Proper planning can help reduce – if not entirely negate – the tax owed, ensuring more of your wealth benefits those you care about.

The ultimate decision about who inherits your estate rests with you. Designating beneficiaries enables you to allocate resources where they are most needed, whether to family members, charities or other entities. Without a plan, however, intestacy rules could mean a significant portion of your estate is passed to the government.

## KEY QUESTIONS TO GUIDE YOUR PLANNING

Estate planning involves many moving pieces and demands answering some fundamental questions:

- How much can you afford to give while ensuring your own financial security?
- When is the optimal time to distribute gifts or transfer property?
- Should you consider setting up a trust or buying life insurance?
- How might you structure your Will to minimise tax exposure legally?

Each of these questions establishes a solid foundation for creating a comprehensive estate plan that fulfils both your long-term needs and your wish to support your loved ones.

## THE ROLE OF ALLOWANCES AND EXEMPTIONS

The Nil Rate Band is a pivotal factor in estate planning. This is the threshold under which estates are exempt from IHT, currently set at £325,000 for the 2024/25 tax year – a figure that has remained since 2010. Couples combining allowances can benefit from tax-free thresholds of up to £650,000.

The Residence Nil Rate Band (RNRB) also offers an extra allowance of £175,000 for estates passing the family home to children or grandchildren, potentially increasing the overall exemption to £1,000,000 for couples.

Structuring your Will carefully is crucial to fully leveraging these exemptions. Without a Will, the intestacy rules may result in unintended IHT liabilities, highlighting the importance of clear legal documentation.

## GIFTING AS PART OF YOUR PLAN

Lifetime gifting is an effective way to lessen IHT obligations. Potentially Exempt Transfers (PETs) allow gifts made more than seven years before your death to be exempt from tax. However, if you pass away within this period, the amount becomes taxable – with diminishing rates applied to any amount above your nil rate band based on survival length.

It is important to proceed with caution when gifting assets such as property while retaining their use. These are known as Gifts with Reservation of Benefit (GWRB) and do not qualify for IHT relief. By wisely navigating these intricacies, you can secure your financial legacy and minimise your tax obligations simultaneously.

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**WHEN CALCULATING IHT LIABILITIES, IT'S  
ESSENTIAL TO REMEMBER THAT YOUR TAXABLE  
ESTATE INCLUDES EVERYTHING YOU OWN.**

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### **CHARITABLE GIVING AS A TAX-EFFICIENT STRATEGY**

Allocating a portion of your estate to charity not only supports meaningful causes but also reduces your tax liability. By leaving at least 10% of your net estate to charitable organisations, as well as the charitable gift being free from IHT, the IHT rate on the remainder of your taxable estate decreases from 40% to 36%. This dual impact—making a difference while preserving your wealth—makes philanthropy an enticing element of estate planning.

### **WHY TRUSTS DESERVE A CLOSER LOOK**

Trusts are valuable mechanisms for managing and protecting assets. By placing wealth into a trust, you maintain some control over its distribution while potentially reducing IHT liabilities. This method is especially advantageous for safeguarding family businesses or directing inheritance under specific conditions. Formalities such as appointing trustees must be carefully addressed to ensure your wishes are implemented appropriately.

For example, parents can establish a trust to fund their children's education or safeguard property until the child reaches a certain age. Trusts are a flexible tool to shape the long-term impact of your estate.

### **THE FLEXIBILITY OF PENSION DEATH BENEFITS**

Pensions are a significant part of estate planning. Due to reforms introduced in 2015, pension wealth can often be passed



to beneficiaries tax-free if death occurs before the age of 75. If death occurs after this age, beneficiaries only pay tax at their marginal rate when accessing the funds. Options for distributing pension death benefits include lump sums and ongoing drawdowns.

However, the tax implications are complex, particularly for lump sums considered part of the recipient's estate. To avoid unintended outcomes, nomination forms must be regularly reviewed and aligned with pension providers' terms.

The government is proposing that pensions be included within the estate for IHT purposes from April 2027, whereas currently, most sit outside the estate.

### **TAKE CONTROL OF YOUR LEGACY**

Estate planning is an incredibly personal process customised to your individual circumstances and objectives. By taking proactive measures to organise your affairs, you can not only alleviate financial stress for your loved ones but also guarantee that your resources are allocated according to your intentions. ●



# TOOLS TO SAFEGUARD YOUR FINANCIAL AND PERSONAL LEGACY

*Taking the first proactive step towards protecting what matters most*

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Estate planning is an essential process that enables you to maintain control of your assets, express your wishes clearly and alleviate the burden on your loved ones during challenging times. It equips you with the means to protect your financial and personal legacy, ensuring your family is well taken care of and your wishes are honoured.

By understanding the importance of estate planning, you are taking the first proactive step towards protecting what matters most. Estate planning is a deeply personal process, and while the subject may feel daunting, the benefits it offers to you and your loved ones make it essential.

## **PROVIDING CLARITY DURING DIFFICULT TIMES**

Losing a loved one is always difficult, and during such emotional times, managing the practicalities of an estate can add an overwhelming burden to grief. When your estate is clearly organised, your family members won't have to navigate legal complexities or second-guess your intentions. This not only provides peace of mind to those left behind but also establishes clarity and respect for your most important decisions.

An effective estate plan ensures that the process is streamlined and free from uncertainties. Whether it pertains to specific items of sentimental value or your financial assets, a detailed plan helps guarantee that everything is managed appropriately. Without this framework, intestacy laws may come into effect, potentially resulting in

unintended outcomes that do not align with your true preferences.

## **PREPARING FOR LIFE'S UNEXPECTED TWISTS**

Life is unpredictable. By proactively creating an estate plan, you equip yourself to manage unforeseen challenges. Whether it involves setting aside provisions for medical emergencies or designating key assets to specific individuals, a well-constructed plan prepares you for whatever may come your way.

You have the opportunity to be intentional in your choices. This might involve passing down family heirlooms to particular relatives, securing the transfer of your savings to designated beneficiaries or clearly outlining your personal legacy. This preparation ensures that your wishes are respected and adhered to, even if you are unable to express them yourself.

## **PROTECTING YOUR CHILDREN'S FUTURE**

Your children are among your most precious priorities, and estate planning enables you to provide for their care and welfare. By naming trusted guardians and specifying arrangements, you can ensure your children are raised by those who share your values and aspirations. This step offers reassurance that their future is as secure as possible, regardless of the circumstances that lie ahead.

Alongside determining guardianship, you can also establish financial measures to provide for your children's education,

wellbeing and stability. This foresight ensures that your children are shielded from the financial uncertainties that may arise without a clear plan.

## **GAINING PEACE OF MIND**

The key to commencing the estate planning process early lies in the peace of mind it brings. When you have clearly outlined how your possessions will be distributed, prepared for unforeseen circumstances and appointed individuals to oversee your affairs, you can rest assured knowing that your legacy is well arranged.

This isn't merely about wealth; it's also about the intangible value of passing down memories and wishes. Determining how your belongings – those with economic, emotional or nostalgic significance – should be shared keeps your intentions at the forefront and prevents potential disagreements within your family.

## **MAKING MEDICAL PREFERENCES KNOWN**

Estate planning also allows you to maintain control over how medical decisions are made on your behalf. By drafting an advance directive or a living Will, you can express your preferences regarding treatments or interventions in the event that you are unable to communicate. This spares your loved ones from making heart-wrenching decisions without guidance and ensures that your wishes are respected in critical situations.

If you have specific preferences concerning end-of-life care or long-term

medical support, these can be outlined in your plan. Estate planning isn't confined to financial issues – it's about providing a roadmap that enables your family to act in line with your wishes.

#### **TAKING THE FIRST STEPS**

Starting your estate planning can feel overwhelming, but breaking it down into smaller steps can help. Begin by listing your assets and deciding who you would like to receive specific items. Consider the personal significance behind certain possessions, and openly discuss these matters with your loved ones to avoid any misunderstandings.

Once you have a clear picture of your wishes, consult with legal and financial professionals who can draft documents

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such as Wills, trusts or legal powers of attorney. These are vital components of a robust estate plan, ensuring that both small details and big-picture goals are covered comprehensively.

#### **HONOURING YOUR LIFE, VALUES AND LEGACY**

Ultimately, estate planning is a process that is not only practical but also honours the life you've built and the values you hold dear. It allows you to protect your loved ones, express your wishes clearly and keep your legacy alive in meaningful ways. While no one relishes the thought of preparing for life's eventualities, doing so is one of the greatest gifts you can give to your family. ●



# A ONE-SIZE-FITS-ALL APPROACH IS RARELY EFFECTIVE

*Set specific, realistic and actionable objectives*

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Estate planning is never straightforward. It involves many considerations, and adopting a one-size-fits-all approach is rarely effective. Every individual's estate plan should be uniquely crafted to reflect their personal goals and circumstances.

When creating your estate plan, it's essential to set specific, realistic and actionable objectives. At the same time, it's important to evaluate potential financial implications and stay informed about the

complexities of estate tax legislation, which can significantly impact your decisions.

### SETTING CLEAR OBJECTIVES FOR YOUR ESTATE

When it comes to estate planning, some common goals might include:

- Appointing guardians for minor children
- Determining your beneficiaries
- Planning the future management of a business
- Establishing charitable contributions
- Outlining funeral, elder care or medical care preferences
- Providing financial security for family members
- Preparing emergency medical or incapacity directives

These objectives provide a foundation for crafting your estate plan. However, they must align with your unique situation. Tailoring these goals to suit your assets, family dynamics and intentions will ensure your estate plan is both practical and meaningful.

### CHOOSING THE RIGHT KEY REPRESENTATIVES

A critical part of estate planning is choosing individuals to fulfil key roles, such as the Power of Attorney, executors of your Will or legal guardians for dependents. These individuals will carry out your wishes, and their selection should be made with great care.

Evaluate their suitability for these responsibilities. Are they capable, willing and trustworthy? The choices you make will directly influence how well your estate is managed in the future and whether your wishes are carried out as intended. Consider discussing these roles with them beforehand to ensure their willingness to accept the responsibility.

### A LEGACY BEYOND ASSETS

Estate planning goes beyond merely passing down assets and belongings. It is an opportunity to create a legacy that reflects your values, aspirations and the impact you wish to leave behind for loved ones and charitable organisations.

Think broadly about the future. How would you like your estate to benefit your family, friends or causes you hold dear? By contemplating the long-term effects of your decisions, you ensure your legacy resonates positively for generations to come.

### NAVIGATING COMPLEX LEGAL AND FINANCIAL LANDSCAPES

The legalities and financial aspects of estate planning can appear daunting. Laws concerning inheritance, taxation and asset distribution differ significantly and may evolve over time. Engaging professional assistance can simplify this process and ensure all decisions comply with current regulations.

Additionally, financial considerations such as anticipated costs and investment growth should be factored into your plan. Addressing these details early minimises potential complications in the future.

### A THOUGHTFUL, PERSONAL JOURNEY

Ultimately, estate planning is a deeply personal process that demands strategic thinking and thorough attention to detail. It's not about rushing through a checklist but about making thoughtful choices that align with your intentions and priorities. Each decision should work towards creating a future that brings security, comfort and clarity to those who matter most.

Establish clear goals, choose individuals who can support your wishes and always think about the wider impact of your decisions. By doing so, you can be confident that your estate plan will embody your desires and offer peace of mind for both you and your loved ones. ●



# ROLE OF DEBT IN ESTATE PLANNING

*Avoiding unnecessary complications for your loved ones*

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One of the initial steps in estate planning is to evaluate your financial liabilities. It is crucial to recognise that debts do not vanish upon death; they must be settled from your estate. Maintaining a thorough and accurate record of your outstanding obligations enables the executor of your Last Will to manage your estate efficiently, thereby avoiding unnecessary complications for your loved ones.

Typical debts to include in your list are credit card balances, home equity lines of credit, mortgages, student loans and vehicle loans. However, debts often extend beyond these categories. Expenses such as funeral costs and legal fees must also be accounted for to safeguard the integrity of your estate. Identifying all potential liabilities is a foundation for creating a robust and realistic estate plan.

## HOW TO IDENTIFY MISSING FINANCIAL OBLIGATIONS

Sometimes, certain debts or financial commitments can be overlooked. To confirm any remaining balances or obligations, contact financial institutions, lenders or relevant organisations. This will eliminate uncertainty and give you a clear picture of your financial situation.

For example, if you are part of a joint loan agreement, it is essential to determine whether the other borrower becomes fully responsible upon your passing or whether your estate is liable for repayment. Addressing these details thoroughly ensures that potential disputes or confusion are avoided.

## TAKING STOCK OF YOUR TANGIBLE AND INTANGIBLE ASSETS

Once your debts are carefully itemised, the next logical step is to take stock of your assets. Your belongings typically fall into

two categories: tangible and intangible. Tangible assets are physical possessions such as property, vehicles, collectibles and other personal valuables. They are usually straightforward to evaluate and provide a clear basis for valuation.

Intangible assets, however, consist of less tangible, often financial elements. These include stocks and shares, bonds, retirement accounts and business ownership. Additionally, bank accounts and life insurance policies are regarded as intangible assets. Both types of assets are essential when assessing the overall value of your estate and planning its distribution.

## ENSURING CLARITY AROUND ASSET DISTRIBUTION

If there are particular items you want to leave for a specific person or organisation, it is essential to specify this in your estate planning documents. For instance, if you own a family heirloom or a valuable piece of art with sentimental or monetary value, detailed instructions can prevent these items from being liquidated to pay off debts.

This level of clarity helps ensure your exact wishes are carried out while limiting misunderstandings or disagreements among beneficiaries. For your executor, having a clear and detailed account of your intentions simplifies their role and helps avoid unnecessary delays in the administration process.

## CALCULATING THE NET ASSET VALUE OF YOUR ESTATE

A crucial aspect of estate planning involves calculating the net value of your estate. This figure is obtained by subtracting your total debts from the value of your assets. The outcome reflects what is left for distribution among your beneficiaries, be they family members, charities or other organisations.

To illustrate, imagine your total assets are valued at £500,000 and your total

liabilities amount to £100,000. The net estate in this case is £400,000, which serves as the final figure for allocation. This calculation provides crucial insight into what your loved ones or chosen beneficiaries will ultimately receive.

## ASSESSING THE IMPACT OF GIFTS AND TAX OBLIGATIONS

Another aspect to consider in your estate planning is any significant gifts you may have given during your lifetime. Gifts made within seven years of your death can greatly influence your estate's tax position, potentially affecting the final amount available for bequests.

Additionally, certain gifts referred to as 'those with reserved benefits', where you continue to benefit from the gifted item, may have specific tax implications. To optimise tax planning and ensure all obligations are fulfilled, it is strongly advised to consult with an experienced financial or estate planning adviser.

## PLANNING FOR YOUR RESIDUARY ESTATE

After settling debts, taxes and specific gifts, the remaining portion of your estate is known as the 'residuary estate'. This residuary estate typically constitutes the largest legacy for your nearest relatives or intended beneficiaries.

If you wish to leave part of your residuary estate to charities or non-profit organisations, this must be clearly stated in your plans. It is essential to provide explicit instructions for your residuary estate to prevent confusion and honour your final wishes. With thoughtful planning, this segment of your legacy can offer enduring benefits to those you cherish. ●

# PROACTIVE APPROACH TO MANAGING FAMILY WEALTH

*Legally reduce the portion of your assets lost to taxation*

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Organising your affairs for when the inevitable occurs can provide significant peace of mind as you age. A proactive approach to managing family wealth, particularly in minimising exposure to Inheritance Tax, is essential for safeguarding your legacy. Without adequate planning, families may encounter substantial financial burdens, but various strategies exist to legally reduce or even eliminate this tax.

While some individuals may choose to spend their wealth during their lifetime, many prefer to pass on the fruits of their hard work to loved ones. For these individuals, addressing potential Inheritance Tax liabilities is crucial. This ensures that your money reaches your chosen beneficiaries at the right time.

## SECURING YOUR ASSETS WHILE MINIMISING TAX

Whether your wealth is earned, inherited or the result of years of savvy investments, your aim should be to legally minimise the portion of your assets lost to taxation. The goal is to ensure those funds can be enjoyed by your family or other intended beneficiaries. Without the right provisions, your loved ones could encounter significant challenges in sorting out your estate after your passing, leading to unnecessary delays and expenses.

Meticulous estate planning offers protection against such challenges. Regardless of the size of your wealth, having a carefully devised plan ensures your assets are distributed according to your wishes, providing care and support to your family whilst minimising exposure to unnecessary tax.

## FULFILLING YOUR PERSONAL WISHES

Simply put, estate planning involves defining how your wealth and property will be distributed after your death. It prevents disputes and ensures the process

is handled efficiently, mitigating the risk of excessive taxation and fulfilling your personal wishes.

Your estate includes everything you own, including savings, property, certain pensions, investments, personal possessions and life insurance not held in trust. When planning your estate, it's crucial to account for any debts and liabilities, as these are deducted from the total value of your assets.

## VITAL ROLE OF A WILL

Drafting a Will is fundamental to any estate planning strategy. A current and legally sound Will guarantees that your assets are allocated according to your wishes. It can also help minimise your exposure to Inheritance Tax, potentially saving your estate thousands of pounds.

If you do not draft a Will, the State's intestacy rules determine the distribution of your estate. This often results in outcomes that do not align with the deceased's intentions. Furthermore, intestacy offers no tax benefits for your chosen recipients and may lead to complications in the administration of your estate.

## LASTING POWER OF ATTORNEY ENSURES CLARITY

While drafting a Will is a vital step, it's equally important to appoint someone to manage your affairs should you become unable to do so. A Lasting Power of Attorney (LPA) allows you to designate trusted individuals to make decisions regarding your properties, finances, health and welfare, ensuring your preferences are followed even if you lose the ability to express them yourself.

There are two main types of LPA. One focuses on property and financial affairs, while the other is for health and welfare decisions. By gaining clarity on who will

represent you and what boundaries or instructions they must follow, you provide both certainty and reassurance.

## SORTING OUT THE TAX DETAILS

Once you have a Will and LPA in place, the next step is to prepare for potential tax implications. For UK residents, an estate's total value – including property, personal assets and some trusts – is evaluated for tax purposes upon an individual's death.

Currently, estates are taxed at 40% on any value above the Nil Rate Band (NRB) threshold of £325,000, which is now set until at least 5 April 2030. However, additional allowances like the Residence Nil Rate Band (RNRB) provide relief for those leaving their primary residence to their direct descendants. The RNRB is £175,000 for the 2024/25 tax year but decreases for estates valued over £2 million.

## GIFTING AND LIFETIME PLANNING STRATEGIES

Estate planning isn't solely about decisions made towards the end of life. Assessing your current financial situation to strategically utilise your assets now can yield numerous benefits in the future. Gifting assets to loved ones while you are alive not only allows you the joy of witnessing them enjoy their inheritance but can also significantly reduce potential tax liabilities for your estate.

Donations of significant value may still incur tax depending on the timing of your death following the donation. However, smaller gifts that fall within annual exemptions are tax-free. Obtaining professional advice to comprehend these regulations can assist you in developing an effective gifting strategy. ●

# INTERGENERATIONAL WEALTH TRANSFER

*Preserving a family's legacy, values and lessons learned over a lifetime*

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Passing on wealth to the next generation is about more than money. It's an opportunity to preserve a family's legacy, values and lessons learned over a lifetime. By engaging in strategic planning, you can reduce the burden of taxes while ensuring your heirs are well-prepared to step into their roles as custodians of your legacy.

## WHY ESTATE PLANNING MATTERS

Throughout our lives, we acquire wealth, property and other assets, yet many of us fail to address how they will be passed on to our children, grandchildren or extended family members. Effective estate planning is key to simplifying this transition. It goes beyond simply listing your assets; it's also about ensuring that your values and life lessons are shared alongside your wealth.

Intergenerational wealth transfer is a complex process that necessitates careful consideration. It is not merely about the tangible assets but also the ethical values and narratives that have influenced your financial perspectives. By investing the time to plan meticulously and communicate transparently with your beneficiaries, you can ensure that your legacy not only endures – it flourishes.

## GROWING NEED FOR PROACTIVE WEALTH MANAGEMENT

The importance of succession planning is becoming increasingly relevant, particularly as the baby boomer generation prepares for retirement. The world is on the verge of an unprecedented intergenerational wealth transfer, with projections estimating that

by 2047, an astonishing £5.5 trillion will change hands<sup>[1]</sup>.

This process, however, isn't without its challenges. When handled thoughtfully, it can lead to financial stability and growth for your heirs. On the other hand, poor preparation can create familial tensions, prolonged disputes or even fractured relationships. It is essential to approach wealth transfer not just as a financial matter but also as a family issue requiring sensitivity and clear communication.

## PREPARING THE NEXT GENERATION FOR CHANGE

An often overlooked aspect of wealth transfer is preparing younger family members for the financial responsibilities they will inherit. Children who witness their parents nearing retirement may struggle with the reality of changes such as the sale of a family business or home. If expectations are not managed effectively, these transitions can become emotionally and financially burdensome.

For instance, children who anticipate a considerable inheritance may feel unprepared if the financial outcome differs from their expectations. Conversely, those who unexpectedly inherit large sums may struggle to manage their newfound wealth. Open communication regarding financial plans and providing basic financial education can significantly prepare them for these eventualities.

## STARTING THE CONVERSATION ABOUT FINANCES

Although discussing financial

expectations with your heirs may feel uncomfortable, it is crucial for fostering understanding and alignment. Explaining your financial achievements can inspire your children to follow in your footsteps and aim for similar success.

It's also crucial to recognise that your legacy is not solely defined by financial wealth. Equipping the next generation with financial literacy and life skills is equally essential. This might include introducing your children to professional advisers who can offer guidance or assisting them in laying a solid financial foundation from an early age.

## BUILDING HARMONY THROUGH TRANSPARENCY

Engaging in open discussions regarding your estate can help align expectations. Providing clarity to all involved reduces the likelihood of disputes later. This transparency fosters harmony, allowing family members to approach the distribution of the estate with a shared understanding of the guiding principles and values.

Proactive communication is also an effective means of demystifying wealth transfer, alleviating anxieties and preventing misunderstandings. This collaborative approach benefits all parties involved, facilitating smoother transitions and fostering trust.

## REFLECTING ON THE ORIGINS OF WEALTH

Understanding your relationship with money and wealth is a valuable exercise when planning for its transfer. Reflecting on

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**AN OFTEN OVERLOOKED ASPECT OF WEALTH TRANSFER  
IS PREPARING YOUNGER FAMILY MEMBERS FOR THE  
FINANCIAL RESPONSIBILITIES THEY WILL INHERIT.**

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when and how you acquired your wealth can provide perspective on the legacy you wish to leave. The life lessons you have gained along the way are as important as the figures in your bank account.

Sharing these lessons with your heirs can provide them with a framework for managing their future. For instance, explaining the sacrifices or challenges you faced to build this wealth can encourage appreciation and responsible stewardship. It can also create a narrative of resilience and diligence that can inspire the next generation.

**TEACHING FINANCIAL RESPONSIBILITY**

A critical component of intergenerational wealth planning is addressing the challenges of raising responsible heirs in an environment of affluence. Open and honest dialogues about financial matters – including the discussions you had with your parents (or lack thereof) – set the stage for a productive transfer of wealth.

Your role extends to instilling a healthy relationship with money in your children and grandchildren. This might include teaching them practical skills, emphasising the value of hard work or sharing financial wisdom that has guided your success. Equipping your beneficiaries with these lessons establishes a foundation that stretches beyond monetary inheritance.

**PLANNING THE PRACTICAL DETAILS**

Thoughtful and advanced planning is essential for practical decisions regarding wealth distribution, including the timing



and method of asset allocation. A crucial consideration is whether to transfer wealth during your lifetime or after your passing. Early preparation also enables you to tackle potential tax implications, such as reducing the impact of the UK's 40% Inheritance Tax on estates.

By planning ahead, you not only reduce stress for your family but also establish a smoother and more organised process. Your method of making these

decisions will greatly impact the legacy you leave behind. ●

**Source data:**

[1] M&G Wealth – Family Wealth Unlocked Report 2022. Available at: <https://www.mandg.com/dam/pru/shared/documents/en/fwu-report-final-version-20-april-2022.pdf> October 2024



# RESIDENCE NIL RATE BAND

*Extra tax-free allowance introduced on 6 April 2017*

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**T**he Residence Nil Rate Band (RNRB) is an extra tax-free allowance introduced on 6 April 2017. It is applicable to estates where a residence or its value is inherited by the deceased's direct descendants, including children or grandchildren. For the 2024/25 tax year, the maximum RNRB is £175,000, which offers relief to those whose estates

surpass the £325,000 Nil Rate Band (NRB) threshold for Inheritance Tax.

One key feature of the RNRB is its transferability between spouses or registered civil partners. Any unused allowance from one partner can be transferred to the surviving partner's estate, even if the first death occurred before the RNRB was introduced. This could potentially lead to

a combined threshold of £1 million for married couples or civil partners when taking property values into account.

## **HOW THE RNRB WORKS**

Unlike the standard NRB, the RNRB does not apply solely to the home's value but is deducted from the entire taxable estate. However, it is crucial to note that

the allowance is capped at the value of the residence passed to direct descendants. If the property's value is less than the RNRB limit, the remaining allowance cannot be applied to other parts of the estate.

Additionally, the RNRB diminishes for estates valued at over £2 million. For every £2 above this threshold, the allowance is reduced by £1. This becomes significant for larger estates, as the full benefit of the RNRB may no longer apply. Importantly, this tapering rule considers only the estate's gross value without accounting for reliefs or exemptions.

#### **WHO QUALIFIES AS A DIRECT DESCENDANT?**

To utilise the RNRB, the residence or its value must be passed to 'direct descendants'. This includes biological children, grandchildren, stepchildren, adopted or fostered children, and their respective spouses or civil partners. However, siblings, nieces, nephews and other relatives are excluded from this definition, making it essential to ensure that inheritance plans align with the requirements.

The RNRB cannot be claimed if the deceased had no direct descendants. Additionally, depending on the type of trust or inheritance arrangement, properties held in trust or those left to someone other than a direct descendant may not qualify. Given the complexities surrounding trusts, professional advice should be sought to determine eligibility.

#### **DOWNSIZING PROVISIONS**

The RNRB also accommodates individuals who have downsized or sold their property on or after 8 July 2015. This 'downsizing addition' ensures that those who move to a less valuable home – or cease to own a home altogether – are not penalised, provided that assets of equivalent value are left to direct descendants.

To utilise this provision, the property sold or disposed of must have otherwise qualified for the RNRB, and an appropriate claim must be submitted. It's important to note that the downsizing addition is limited in scope; it cannot exceed the maximum RNRB and is

**“STRATEGIC PLANNING IS ESSENTIAL FOR ESTATES EXCEEDING THE INHERITANCE TAX THRESHOLD. FOR EXAMPLE, LIFETIME GIFTS MAY REDUCE THE OVERALL VALUE OF AN ESTATE, WHILE CAREFUL USE OF THE NRB AND RNRB ALLOWANCES ENSURES MINIMAL TAX LIABILITIES.”**

reduced by the value of any assets directly inherited by descendants.

#### **ADDITIONAL PLANNING CONSIDERATIONS**

Strategic planning is essential for estates exceeding the Inheritance Tax threshold. For example, lifetime gifts may reduce the overall value of an estate, while careful use of the NRB and RNRB allowances ensures minimal tax liabilities. The timing of inheritance arrangements and the proper structuring of trusts or joint ownership agreements can also play a role in maximising tax efficiency.

Meticulous planning becomes even more important for estates approaching the £2 million mark. Since tapering rules reduce the RNRB for larger estates, determining how assets are structured and valued at death is vital. This may involve exploring inheritance options or

using available reliefs to ensure the smooth transfer of wealth to future generations.

#### **PRACTICAL STEPS FOR CLAIMING THE RNRB**

To claim the RNRB or the downsizing addition, personal representatives of the deceased's estate must submit a claim to HM Revenue & Customs within two years of the end of the month in which the individual passed away. This underscores the importance of accurate documentation and professional guidance, especially when managing more complex estates.

Property selection is another critical aspect. When an estate includes multiple properties that the deceased has lived in at some point, the personal representatives have the flexibility to determine which property should receive the RNRB. This decision can significantly impact the estate's overall tax liability. ●

# LIFETIME TRANSFERS AND THE SEVEN-YEAR RULE

*Valuable opportunities to strategically reduce your estate's tax liability*

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Potentially Exempt Transfers (PETs) and Chargeable Lifetime Transfers (CLTs) broadly define gifts made during an individual's lifetime. Their classification depends on the nature of the gift and the recipient. It is equally important to note that some lifetime transfers are exempt, meaning they are not subject to tax.

### EXPLORING EXEMPTIONS IN LIFETIME TRANSFERS

Certain gifts and payments are exempt from Inheritance Tax. Typically, these include wedding gifts, life insurance premium payments, charitable donations and financial gifts to family members. Such exemptions offer valuable opportunities to strategically reduce your estate's tax liability.

However, comprehending the details is essential. For example, making a non-exempt transfer could lead to tax consequences for your estate. Clarifying which gifts are deemed exempt can assist you in planning effectively while safeguarding your beneficiaries' financial stability.

### WHAT ARE PETS AND CLTS?

A Potentially Exempt Transfer, or PET, refers to gifts given directly to individuals or placed in Bare Trusts. These can entirely avoid Inheritance Tax if the donor survives for at least seven years after making the gift, highlighting the importance of the seven-year rule. However, gifts made to discretionary trusts are classified as CLTs, which follow a different set of regulations.

It's also important to note that gifts exchanged between spouses or registered civil partners are completely exempt from Inheritance Tax considerations. This exemption can be especially beneficial for couples wishing to transfer wealth to one another during their lifetime.

### IMPORTANCE OF THE SEVEN-YEAR RULE

The seven-year rule is central to understanding how Inheritance Tax applies

to PETs and CLTs. If a PET donor survives for seven years after the transfer, the gift is exempt from tax. For CLTs, any portion of the transfer exceeding the Nil Rate Band at the time of gifting attracts an immediate tax charge. However, surviving the seven-year threshold limits further tax liabilities.

If the donor does not survive for the full seven years, the transfer must be included in the donor's estate valuation. This may result in additional tax liabilities, though taper relief can reduce the amount payable depending on the time since the gift.

### POTENTIAL RISKS AND REWARDS OF PETS

Using PETs as part of an Inheritance Tax mitigation strategy can be a highly effective approach. However, it requires a clear consideration of risks, particularly the possibility of not surviving the seven-year period. Should this occur, the PET's value will be added to the estate for tax purposes, although any applicable taper relief may reduce the tax liability.

Taper relief is a mechanism designed to lessen the tax burden on failed PETs. It operates on a sliding scale, with rates decreasing as the time between the date of the gift and the donor's passing increases. This makes careful timing and planning critical when relying on PETs.

### UNDERSTANDING TAPER RELIEF

Taper relief only applies to the tax due on gifts exceeding the Nil Rate Band, and the tax rate decreases over a seven-year timespan.

**To understand how taper relief works, consider the following:**

- 0–3 years since gifting – No reduction in tax
- 3–4 years since gifting – 20% reduction in tax
- 4–5 years since gifting – 40% reduction in tax
- 5–6 years since gifting – 60% reduction in tax

- 6–7 years since gifting – 80% reduction in tax

It is crucial to remember that while taper relief modifies the tax amount, the full value of the gift continues to count against the estate's Nil Rate Band. This dynamic affects the overall Inheritance Tax liability on the estate.

### CHARGEABLE LIFETIME TRANSFERS AND IMMEDIATE TAX IMPLICATIONS

Chargeable Lifetime Transfers differ from PETs in their immediate tax treatment. If such a transfer exceeds the Nil Rate Band, a tax rate of 20% applies when the recipient bears the tax. Alternatively, the rate rises to 25% if the donor agrees to cover the tax obligations.

If the donor passes away within seven years of the transfer, the situation becomes more complicated. Trustees of discretionary trusts will need to cover the shortfall, and if any portion remains unpaid, it could be allocated against the estate itself, potentially increasing overall tax exposure.

### PROTECTING AGAINST FUTURE TAX LIABILITIES

It can be prudent to consider insurance options to address potential Inheritance Tax liabilities resulting from lifetime transfers. Policies such as level or decreasing term assurance can help offset liabilities, ensuring the estate remains protected.

For example, a seven-year level term assurance policy, written in trust, ensures any tax due on PETs or CLTs is covered should the donor die within the seven-year period. Separately, for reducing liability beyond the seven-year window, a whole-of-life policy tailored for beneficiaries may be an appropriate solution. The right insurance strategy mitigates risks and secures the estate, leaving legacies intact. ●





# MAKING A WILL

*A pivotal component of estate planning*

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**Y**our Last Will and Testament is an essential document that clarifies and controls how your estate will be handled after your death. It allows you to make detailed decisions about who should inherit your wealth, ensuring that your wishes are carried out smoothly and effectively.

A well-constructed Will is a pivotal component of estate planning, helping to minimise the risk of disputes among loved ones. Whether it is your personal possessions, financial resources or charitable donations, creating a Will ensures they are distributed according to your exact intentions.

## **WHY EVERYONE SHOULD ADDRESS ESTATE PLANNING**

Discussions surrounding Wills and inheritance can often be challenging to navigate, as many individuals are hesitant to confront the reality of their own mortality. However, this reluctance can lead to unnecessary complications, financial strains and emotional turmoil for your family during an already difficult time. Taking proactive measures safeguards your loved

ones and ensures that your final wishes are understood and honoured.

Failing to draft a valid Will can have serious consequences. Without one, the distribution of your estate is dictated by intestacy rules, which may allocate your assets to individuals you did not intend to benefit, potentially excluding those closest to you, such as partners or charities. This could leave your loved ones facing unnecessary legal hurdles and disputes.

## **ROLE OF A WILL IN YOUR LEGACY**

Your Will is not merely a document dictating who receives your inheritance; it serves a broader purpose in shaping the legacy you leave behind. It allows you to exercise detailed control over several critical aspects of your estate. With a comprehensive Will, you can specify your wishes, such as bequeathing cherished possessions to friends or family, leaving gifts to charitable organisations or even arranging care for any pets you leave behind.

Furthermore, a Will allows you to appoint an executor to manage your estate. This appointed individual will ensure that

all legal and financial matters are handled correctly, acting on your behalf to fulfil the provisions of your Will.

## **KEY FEATURES OF A THOUGHTFUL WILL**

A well-drafted Will should consider various aspects of your estate and personal life. Common provisions include:

- Distributing gifts to chosen beneficiaries – Ensuring your treasured assets go to the right people.
- Contributions to charities – Establishing a lasting impact by donating to causes dear to your heart.
- Guardianship for minor children – Nominating a trusted individual to care for dependents.
- Provision for pets – Outlining plans for the care of pets you leave behind.
- Setting inheritance age limits – Controlling when younger beneficiaries receive their inheritance.

To ensure your Will holds legal validity, it must be formally witnessed and signed

by at least two individuals. This crucial step guarantees that your document is recognised under the law, thereby providing your loved ones with clear instructions and the authority to act on your behalf.

### UPDATING AND ADAPTING YOUR WILL

Life evolves, and so should your Will. Significant events – such as marriage, moving to a new home, welcoming a new family member or the loss of a designated executor – necessitate amendments to your document. This can be accomplished through a codicil, a formal alteration to your original Will, without the need to completely rewrite the document. Regular reviews, at least every five years, are recommended to ensure your Will reflects your current wishes.

A living trust may offer greater benefits for estates of significant value. This legal entity often proves more suitable for complex family structures, such as blended families, by helping to provide equitable care and provisions for all involved.

### IMPORTANCE OF SELECTING A RELIABLE EXECUTOR

One of the most significant decisions involved in drafting your Will is selecting an executor. This person will carry out your instructions and manage the legal, financial and administrative aspects of your estate. The role demands someone with excellent organisational skills, a keen eye for detail and steadfast trustworthiness.

#### Key responsibilities of an executor include:

- Navigating UK-specific probate or confirmation processes, granting them legal authority over the estate.
- Communicating with HM Revenue and Customs (HMRC) on tax-related matters.
- Managing business interests and settling outstanding debts.
- Distributing charitable donations and inherited assets to rightful parties.
- Overseeing tax filings and final arrangements for the deceased.

You can choose a close family member, friend or even a professional executor such as a solicitor. Keep in mind that appointing a paid professional can incur substantial fees.

### UNDERSTANDING PROBATE AND CONFIRMATION

The process of estate management following a person's passing varies slightly across the UK. For example, in England, Wales and Northern Ireland, probate grants the executor the legal authority to manage the estate. In contrast, in Scotland, confirmation serves the same function.

These legal procedures formalise the executor's authority, requiring transparency and accuracy in reporting the estate's total value (via probate) or its complete inventory (via confirmation). This meticulous process is vital in protecting your beneficiaries and ensuring compliance with regional regulations.

### REDUCING THE BURDEN ON LOVED ONES

Beyond its practical purposes, a Will provides your family with essential clarity and reassurance during an emotionally challenging time. It alleviates the stress of complex legal considerations, offering them peace of mind and minimising potential conflicts. A strong Will also significantly aids in managing future financial implications, such as reducing the effects of Inheritance Tax on your estate.

Ensure your Will is thorough and current, particularly for those with dependents or who intend to leave bequests to non-family members. With clear directions established, you can approach estate planning with confidence, knowing your legacy is in safe hands. ●





# PREPARING A WILL

*Peace of mind and clarity for your loved ones during challenging times*

Preparing a Will is an important step in ensuring that your assets are distributed according to your wishes after your death. It offers peace of mind and clarity for your loved ones during challenging times.

However, writing a Will requires careful consideration of what you own and how you wish to distribute it.

## ASSESSING YOUR ASSETS AND LIABILITIES

The first step in preparing your Will is to take stock of your possessions. Think carefully about everything you are likely to own at the time of your death, from properties and money to personal belongings and even pets. Your estate includes all your belongings, which will need to be distributed according to the instructions in your Will.

Before any distribution to beneficiaries, it's crucial to remember that all debts, outstanding mortgages and funeral expenses must be settled. Even funds in a joint bank account, while they pass automatically to the other account holder, cannot be passed on to someone else through your Will.

## WHAT MAY BE INCLUDED IN YOUR ESTATE

Your estate might consist of various types of assets. These can include homes, savings, pension funds and even investments.

Below is a list of commonly included estate items to ensure you don't overlook anything:

- Properties, including your main residence or any other owned properties
- Money held in bank or building society savings accounts

- Insurance policies, such as life assurance or endowment plans
- Pension schemes with lump sum death benefits
- National Savings, such as Premium Bonds
- Investments, including stocks, shares, ISAs and investment trusts
- Vehicles, such as cars, motorbikes or boats
- Jewellery, antiques or other valuable personal belongings
- Furniture and household items

## LIABILITIES CAN SIGNIFICANTLY AFFECT THE OVERALL VALUE OF YOUR ESTATE.

Here are a few to consider:

- Outstanding mortgages or equity release plans
- Credit card balances requiring repayment
- Overdrafts or personal loans

## JOINT OWNERSHIP AND PROTECTING LOVED ONES

Jointly owning property or assets with a spouse or registered civil partner can be an effective way to ensure their financial security. For example, if you hold a joint bank account, the surviving partner automatically retains access to funds. This kind of arrangement helps ease financial concerns during an already challenging period.

Joint ownership works in two distinct ways in the UK. Understanding these distinctions can help avoid potential conflicts when planning how assets should be distributed.

## TENANTS IN COMMON VS JOINT TENANTS EXPLAINED

### TENANTS IN COMMON (COMMON OWNERS IN SCOTLAND)

Under this arrangement, each owner retains a defined share of the asset, which could

be divided equally or unequally. This is particularly useful as you can clearly specify in your Will who should inherit your share of an asset.

### JOINT TENANTS (JOINT OWNERS IN SCOTLAND)

This arrangement differs as all owners share total ownership equally. When one owner dies, their ownership share automatically passes to the surviving owner(s). It's important to note that you cannot leave your share to someone else in your Will under this arrangement.

### RISKS OF INTESTACY

Failing to review or create a valid Will can result in your estate being subject to intestacy laws. Intestacy occurs when there is no valid Will, or the Will fails to cover all assets. While you may have expressed informal wishes, the absence of legal documentation may lead to unintended consequences.

Partial intestacy arises when a Will exists but doesn't account for all assets. This highlights the importance of reviewing and updating your Will when significant life events occur, such as births, deaths, marriages or divorces. Revisiting your Will ensures all assets are covered and distributed accordingly.

### REVIEWING YOUR WILL REGULARLY

Creating a Will isn't a one-time event. Circumstances change, and as they do, your Will should evolve with them. By keeping it updated, you ensure completeness and accuracy, reflecting your true intentions as time goes on.

Take time to revisit your Will periodically or after life-changing events, and consult with a professional to ensure it remains valid and effective. ●



# INTEGRATING A POWER OF ATTORNEY

*Safeguarding your wishes, maintaining control and providing certainty*

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Estate planning encompasses much more than merely deciding who inherits your assets. It serves as a means to safeguard your wishes, maintain control and provide certainty for your loved ones. One of the most vital components of an estate plan is the inclusion of a Power of Attorney (POA). This legal document ensures that a trusted individual is authorised to make crucial decisions on your behalf when you are unable to do so.

From financial matters to personal health decisions, a POA provides clarity and direction during periods of mental incapacitation, lengthy absences or unforeseen medical events. With the right structure in place, you can ensure that your affairs are handled in accordance with your wishes, no matter what life throws at you.

## WHY A POWER OF ATTORNEY MATTERS

A POA allows you to appoint one or more individuals, referred to as attorneys, to oversee key aspects of your life — including property management, finances, healthcare decisions and personal welfare. This arrangement becomes particularly crucial if you're unable to make decisions due to illness or absence. Whether you're managing overseas business interests, protecting your assets or preparing for potential future incapacity, a POA ensures your interests are safeguarded.

The scope of authority granted to an attorney is expansive. It can include managing bank accounts, overseeing real estate transactions and making broader financial decisions. However, this authority ends upon your passing, highlighting the importance of incorporating

complementary legal documents like a Will into your estate plan. While the role of an attorney is standard across the UK, the types of POA and the legal frameworks surrounding them vary between England, Wales, Scotland and Northern Ireland.

## POWER OF ATTORNEY IN ENGLAND AND WALES

If you are establishing a POA in England and Wales, the terminology you'll encounter is distinct yet consistent with UK legal standards. The person granting authority is known as the Donor, and the appointed attorney must be over 18 with the capacity to make independent decisions. Significantly, the attorney doesn't need to reside in the UK or hold British citizenship, offering greater flexibility in your choice.

Here, two main types of POA are available. An Ordinary Power of Attorney operates only while the Donor remains mentally competent, terminating immediately upon loss of capacity. Conversely, a Lasting Power of Attorney (LPA) remains effective even if the Donor becomes unable to make decisions.

### LASTING POWER OF ATTORNEY EXPLAINED

An LPA offers the Donor flexibility to tailor the attorney's responsibilities. You can opt for an LPA covering property and financial affairs, health and welfare decisions, or both. This enables you to specify instructions for how your finances are managed, such as paying bills or handling investments, as well as outlining wishes for personal care or medical treatments.

However, should someone lose capacity without establishing an LPA, the Court of Protection will step in to appoint a Deputy. This court-appointed representative may not necessarily be the person you would have chosen, emphasising the importance of setting up an LPA while still competent.

### POWER OF ATTORNEY IN SCOTLAND

For those in Scotland, the individual conferring authority is called the Granter. Legal requirements differ slightly here, notably setting the minimum age for an attorney at 16. Similar to England and Wales, two main types of POA exist in Scotland – Ordinary and Continuing. An Ordinary POA ceases to be valid if the Granter becomes incapacitated.

A Continuing POA, however, ensures the attorney maintains authority even after incapacity, offering greater adaptability for long-term planning. Granters can select a Financial POA, a Welfare POA, or both, depending on their needs. These cover financial and property affairs or personal health and welfare decisions, ensuring comprehensive coverage.

### LEGAL SAFEGUARDS FOR ATTORNEYS IN SCOTLAND

The legislation governing POA in Scotland includes unique protections and responsibilities. Under the Adults with

Incapacity (Scotland) Act 2000, attorneys are required to consider the Granter's current and past wishes wherever feasible. Incapacity is defined as an inability to communicate, comprehend or make decisions, ensuring a clear standard for activating the POA.

If no POA is in place and incapacity occurs, the courts take on a proactive role. A Guardian may be appointed to manage the individual's financial and welfare matters, often involving additional costs and delays that a POA could have prevented.

### POWER OF ATTORNEY IN NORTHERN IRELAND

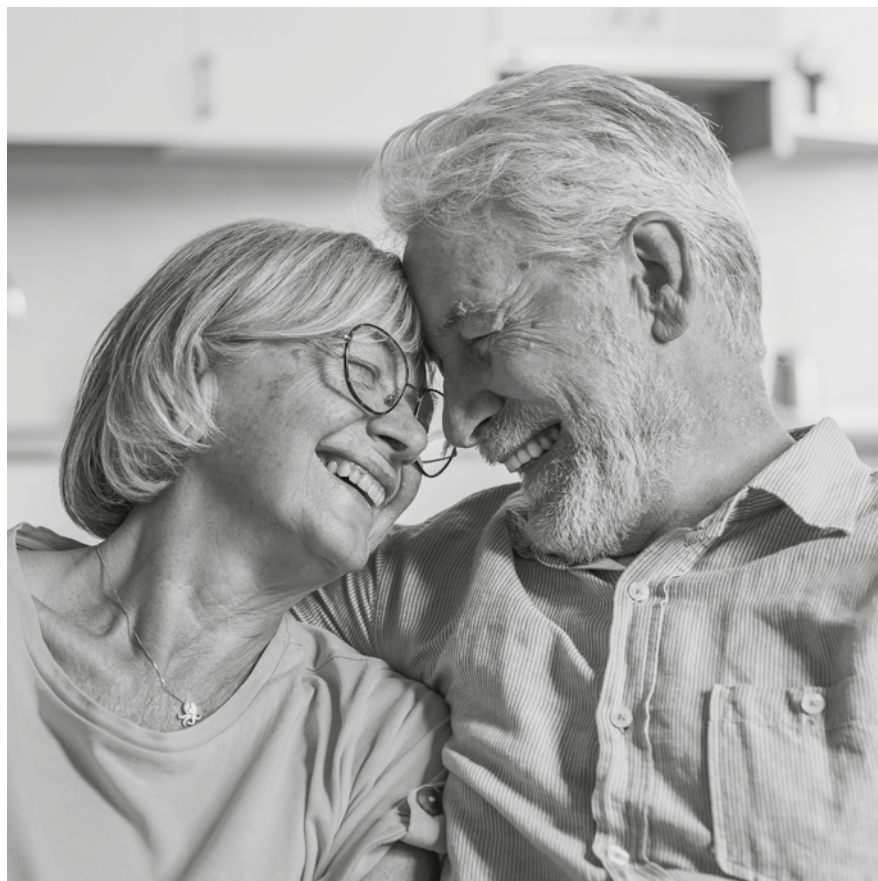
Moving across to Northern Ireland, the framework for POA operates under specific legal provisions, including the Enduring Power of Attorney Order 1987. Here, those granting authority are referred to as Donors, and attorneys must meet the minimum age requirement of 18.

Northern Ireland offers two forms of POA. An Ordinary POA, similar to

those in other parts of the UK, ceases upon incapacitation. Alternatively, an Enduring Power of Attorney (EPA) allows the attorney to continue managing the Donor's financial affairs after loss of capacity. However, unlike Scotland, Northern Ireland does not offer a Welfare POA. Decisions regarding medical treatment and personal care default to the next of kin, making it essential to prepare an Advance Decision if you wish to specify directions for personal welfare.

### PLAN AHEAD TO PROTECT YOUR FUTURE

For those without a POA, any loss of capacity means courts must intervene by appointing a Controller. This process can be lengthy, costly, and ultimately strips you of the ability to decide who manages your financial and personal interests. Planning ahead and creating a POA allows you to maintain control and avoid unnecessary complications for your loved ones. ●





# ESTABLISHING A TRUST

*Ensuring that your wishes are fulfilled effectively*

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**E**stablishing a trust is an invaluable tool for managing and distributing your assets. Whether it involves cash, property or investments, setting up a trust ensures that your wishes are fulfilled effectively. This legal arrangement allows you to impose specific conditions under which the assets will be managed and distributed. To perform these tasks, a trustee is appointed with a legal duty to act in the best interests of your chosen beneficiaries.

Trusts are especially beneficial when considering the future of beneficiaries who have not yet reached maturity. This structure ensures that young beneficiaries receive their inheritance when they are considered responsible enough to manage it sensibly. In addition to protecting inheritance, a well-structured trust can also serve as a strategic method for reducing potential liability for Inheritance Tax. However, it is crucial to recognise that the legal and financial aspects of

trusts are intricate, making professional advice indispensable.

## **WHY TRUSTS ARE VITAL IN SAFEGUARDING WEALTH**

Trusts play a pivotal role in wealth preservation across generations. They can include various forms of assets such as money, property or investments. Designed to align with your personal goals and those of your family, trusts provide a means to safeguard assets for your loved



ones long after you are gone. Another benefit is their potential to minimise exposure to the 40% Inheritance Tax, helping to keep your family's financial security intact.

A significant aspect of trusts is their ability to safeguard assets from external threats. By 'ring-fencing' these resources within the trust, they are effectively excluded from the estate. This mechanism also offers protection against unforeseen claims or disputes following your passing. The assessment of these assets for tax purposes largely depends on whether the beneficiaries are explicitly named or whether distributions are left to the discretion of the trustees.

### CHOOSING THE RIGHT TRUST STRUCTURE

The world of trusts is far from one-size-fits-all; it encompasses a variety of structures, each catering to different objectives, particularly in terms of tax efficiency. Trusts are commonly established in one of two ways: as 'absolute' or 'discretionary'. Each approach comes with unique features and tax considerations. For example, discretionary trusts give trustees flexibility in deciding how to allocate assets, whereas absolute trusts commit these resources to specific beneficiaries.

At its core, a trust is a fiduciary relationship, placing the responsibility

of asset management into the hands of a third party for the benefit of one or more recipients. This structure provides strategic advantages, such as isolating assets from the rest of the estate.

### UNDERSTANDING THE KEY ROLES IN A TRUST

To establish a trust successfully, you must be familiar with its essential components. These include the settlor, trustees and beneficiaries. The settlor is the individual who creates the trust and transfers assets into it. Trustees are appointed to oversee its administration and ensure the terms of the trust are upheld. Beneficiaries are the individuals or entities entitled to benefit from the trust.

Given the complexities involved, putting a trust in place requires careful thought and expert guidance. A trust may be subject to varying tax laws depending on jurisdiction, highlighting the importance of consulting with authorised professionals. Proper advice can also help you identify the trust structure most suited to your needs.

### FINANCIAL CONSIDERATIONS OF ESTABLISHING A TRUST

The costs of establishing a trust can vary significantly. While simpler trusts are relatively inexpensive, more complex arrangements may incur considerable expenses. Engaging a solicitor is not only advisable but often essential to address legal formalities and understand the

financial implications. Whether your intention is to protect vulnerable family members or to streamline your estate planning process, a bespoke trust can make all the difference.

There are several common trust structures employed in estate planning. Discretionary trusts are notable for their flexibility, as trustees have the authority to determine how and when to distribute the assets – within the guidelines established in the trust deed. This method can be particularly beneficial for managing Inheritance Tax liabilities and ensuring that assets are distributed judiciously.

### EXPLORING SPECIFIC TYPES OF TRUSTS

A Bare Trust may be appropriate in simpler circumstances. This type of trust gives beneficiaries full entitlement to the assets once they reach the age of 18 in England and Wales, provided they have legal capacity. However, this option is generally unsuitable for individuals who may struggle with managing finances independently.

An Interest in Possession Trust offers a different set of advantages. It allows a beneficiary to benefit from income generated by the trust's investments or to reside in a property held by the trust. However, they cannot access the original assets without the trustee's consent. Similarly, the Bereaved Minors Trust and Vulnerable Person Trust are structures designed specifically for children who have lost a parent or individuals with disabilities. These may also offer beneficial tax advantages, provided certain conditions are met.

### SEEKING EXPERTISE IS CRITICAL FOR SUCCESS

Trusts demand a thorough understanding of their operational and tax implications. The roles of the trustees, as well as the responsibilities of the settlor, have to be carefully planned and executed. Without this, the trust could fail to meet its objectives or result in unforeseen tax penalties. For these reasons, professional advice is indispensable when considering this route.

If you are contemplating setting up a trust, seeking advice from qualified, regulated professionals will ensure that your trust is structured correctly, aligns with your objectives and complies with all relevant regulations. ●



# PRIVATE PENSIONS INHERITED BY BENEFICIARIES WILL NO LONGER ESCAPE IHT

*How the changes to private pensions could impact your legacy*

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For years, private pensions have offered a tax-efficient way to pass on wealth to loved ones. Currently, any money left in a private pension fund upon death is exempt from Inheritance Tax (IHT). However, this long-standing benefit is set to end. Following announcements by the Chancellor of the Exchequer, from April 2027, private pensions inherited by beneficiaries will no longer escape IHT.

The current proposals for the new rules indicate that most unused pension funds and death benefits will be included within the value of a person's estate. The nil rate band will be shared pro-rata between the pension funds and the rest of the estate. Besides this already sizeable tax, there is also the potential for double taxation, posing a further financial blow for grieving families.

## **UNDERSTANDING DOUBLE TAXATION ON PENSION FUNDS**

Double taxation arises when the deceased passes away after the age of 75. While inherited pensions would already face the 40% IHT (alongside any other part of the estate that exceeds the NRN), they can also be subjected to income tax. Beneficiaries withdrawing from the pension fund may need to pay income tax at their highest marginal rate on the amount they access, further reducing the value of their inheritance.

## **LENGTHY AND STRESSFUL PROBATE PROCESS**

The administrative burden posed by this change cannot be overlooked. Currently,

IHT must be settled before probate – a legal step necessary to administer the estate – can be granted. Complications arise when wealth is tied up in property or investments that cannot quickly be liquidated to meet IHT obligations. Although some banks and financial institutions allow direct payments to HMRC, this is of little comfort if other assets are inaccessible.

Under the proposed rules in consultation, the executor of an estate will need to liaise with all of the deceased's pension providers to determine potential IHT liabilities. This involves gathering detailed information about the remaining pension benefits and the named beneficiaries, a process that could take weeks or even months. Unsurprisingly, these changes have been criticised as a potential 'bureaucratic nightmare' at an already sensitive time.

## **FUTURE CHALLENGES FOR EXECUTORS AND FAMILIES**

With the new system, executors may face an uphill struggle. They will bear the responsibility of ensuring all pension-related data is collated and accurately reported to HMRC. Failure to do so could lead to delays in settling the estate or, worse, additional penalties. This level of responsibility comes at a time when bereaved families are likely to be navigating emotional turmoil, making the process even more daunting.

Adding to the complexity is the fact that pension companies often have varying

policies and procedures. Some may offer efficient support in providing the necessary documentation, while others may create further delays. For grieving families, this level of inconsistency adds another layer of frustration.

## **LOOKING AHEAD – CONSULTATION AND POTENTIAL ADJUSTMENTS**

The consultation for these proposed changes ended on the 22nd of January, with further details to be given later in the year. This opens the door to potential adjustments based on public and industry feedback.

For individuals concerned about the tax implications of their estate, now is the time to act. Reviewing your pension and estate planning strategy will be crucial to ensuring you minimise potential tax burdens for your loved ones.

## **TAKING ACTION TO PROTECT YOUR WEALTH**

The removal of IHT exemption on private pensions represents a major shift in estate planning. While the intention may be to increase tax revenue, the practicalities could leave bereaved families facing significant challenges. It's more important than ever to understand how these changes might affect you and the steps you can take to safeguard your financial legacy. ●

# SIGNIFICANT ADJUSTMENTS TO INHERITANCE TAX

*Understanding the upcoming changes to Agricultural and Business Property Relief*

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If you are a landowner, farmer or business owner, you need pay close attention to the forthcoming Agricultural Property Relief (APR) and Business Property Relief (BPR) reforms. As announced in the Autumn Budget 2024, these changes will take effect in April 2026 and will significantly adjust how Inheritance Tax (IHT) is calculated for qualifying assets.

Under the current system, assets that meet APR and BPR qualifying conditions can receive relief up to 100% of their value, with no cap on how much can be claimed. However, from April 2026, this will change significantly. A £1 million limit per taxpayer will apply to the combined value of properties eligible for 100% relief, with assets exceeding this limit subject to a reduced 50% relief.

Don't invest unless you're prepared to lose all the money you invest. BPR is considered a high-risk investment, and you are unlikely to be protected if something goes wrong.

### **BREAKING DOWN THE NEW LIMITS**

The new £1 million limit targets high-value estates, shifting the tax responsibility for assets above this amount. Notably, this limit cannot be transferred between spouses. For those holding multiple qualifying assets, the £1 million cap will be divided proportionally based on the value of each asset.

This change also extends to lifetime transfers that trigger an immediate IHT charge – for example, gifts transferred into trust. Trustees of certain trusts claiming APR and BPR will also face the same £1 million limit. For pre-existing trusts, each will retain its own £1 million allowance, but new trusts created on or after 30 October 2024 will have their allowances divided.

### **INCLUSION OF ENVIRONMENTAL LAND MANAGEMENT ACTIVITIES**

The changes don't stop at capping relief; they also expand APR to include land managed under environmental agreements. From April 2025, landowners participating in government-approved environmental schemes will be eligible for relief. This adjustment aims to encourage practices that align with the UK's climate goals, incentivising sustainable land management.

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**FROM APRIL 2026, THIS WILL CHANGE SIGNIFICANTLY. A £1 MILLION LIMIT PER TAXPAYER WILL APPLY TO THE COMBINED VALUE OF PROPERTIES ELIGIBLE FOR 100% RELIEF, WITH ASSETS EXCEEDING THIS LIMIT SUBJECT TO A REDUCED 50% RELIEF.**  
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While this provides potential tax relief benefits for landowners engaged in environmental stewardship, it does not negate the broader impact of the capped allowances. Estates with agricultural and business property valued above £1 million will likely experience increased IHT liabilities.

### **WHAT THIS MEANS FOR UNLISTED SHARES**

Investors in unlisted shares, such as those trading on the AIM market, will also see a change. From April 2026, these shares will qualify for a reduced 50% relief rate, aligning them with the new cap on agricultural and business property. This creates a level playing field for asset categories while limiting the total relief claimable on high-value assets.

Furthermore, the £1 million allowance applies to estate property upon death and to taxable gifts made within the previous seven years. Those who meet the criteria for 100% relief will still enjoy this benefit within the restricted value, but higher-value estates must plan for increased liabilities.

Please note that AIM-listed shares are high-risk and can fluctuate widely in value. Your capital is at risk – your investment can fall as well as rise in value, so you could get back less than you invest. In addition, because AIM-listed companies tend to be smaller, more volatile and subject to less stringent checks than those quoted on the main London Stock Exchange, the risks are greater.

### **TIME TO REVIEW SUCCESSION PLANS**

April 2026 may seem far off, but it's evident that these changes require forward planning. Estates and trusts that exceed the new allowance limits could face significant tax charges. For many, reviewing and updating succession plans, Wills and asset allocations now could help prevent last-minute scrambles or unforeseen tax surprises.

Some landowners and farmers may consider transferring assets during their lifetime to reduce IHT exposure. However, this could trigger Capital Gains Tax for recipients when those assets are eventually sold. Balancing these tax implications requires expert advice and careful consideration.

### **ACT NOW TO MAXIMISE RELIEF**

The Chancellor's Budget has extended the freeze on the main and residence Nil Rate Band until 2030, which was initially planned to end in 2028. Alongside the APR and BPR changes, this necessitates an immediate reassessment of financial strategies for landowners. Most IHT planning requires several years, often involving a seven-year look-back period. It is crucial to start early to ensure effective estate planning. ●

# VITAL STEPS IN EFFECTIVE ESTATE PRESERVATION

*How to ensure your hard-earned prosperity benefits future generations*

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Many of us work diligently to achieve financial independence. Whether it stems from years of hard work, savvy investments or an inheritance, building wealth is an accomplishment to be proud of. However, with this achievement comes a responsibility – to ensure your hard-earned prosperity benefits future generations without being severely diminished by taxation, particularly Inheritance Tax (IHT).

Strategic estate planning, informed by professional expertise, can greatly reduce or even eliminate the tax burden on your heirs. By utilising key strategies, you can protect your legacy and ensure that your wealth is used as intended.

## THE IMPORTANCE AND SECURITY OF WRITING A WILL

Creating a Last Will and Testament is a vital step in effective estate preservation. A Will provides clarity and guarantees that your assets are distributed according to your wishes. This is particularly important for those with a spouse or registered civil partner, as transfers between these parties are exempt from IHT. Without a valid Will, however, the estate will be subject to intestacy rules, which could result in outcomes far removed from your intentions.

Failing to write a Will doesn't just risk potential taxation; it also brings unnecessary complexity and stress to loved ones during an already challenging time. By clearly outlining your wishes, you gain peace of mind, knowing your estate will be handled as planned and free from unnecessary legal complications.

## MAKING THE MOST OF GIFTING ALLOWANCES

When it comes to reducing Inheritance Tax, gifting is a wonderfully effective and often underutilised strategy. Each year, individuals can gift up to £3,000 tax-free

under the annual exemption allowance. This provision can even be carried over to the following year if unused, although it cannot accumulate further.

Furthermore, gifts given in the context of weddings permit larger allowances, such as £5,000 for parents and £2,500 for grandparents. Small gifts of up to £250 per recipient are also acceptable and fall outside the taxable estate. Careful and consistent use of gift allowances over time can significantly diminish the value of an estate subject to tax, enabling wealth to be transferred more effectively.

## SUPPORTING FAMILY THROUGH ASSET DISTRIBUTION

Assisting children or grandchildren in reaching significant milestones, such as buying a home, is increasingly seen as a popular method of asset distribution. Offering financial support in the form of gifts to aid with deposits or purchases is not only meaningful but can also provide substantial benefits from an estate-planning viewpoint.

If these gifts are given at least seven years prior to the donor's death, they are excluded from the taxable estate under the 'seven-year rule'. This strategy, known as a Potentially Exempt Transfer (PET), can be advantageous – supporting loved ones during their lifetimes while simultaneously decreasing estate value for tax purposes.

## LEVERAGING THE POWER OF TRUSTS IN ESTATE PLANNING

Trusts are invaluable tools in estate management, enabling the transfer of assets while ensuring their distribution occurs in a controlled manner. Assets placed into a trust no longer form part of the estate, which can often reduce or eliminate Inheritance Tax liabilities. This renders trusts particularly effective for high-value estates.

There are various types of trusts, but Discretionary Trusts are especially popular.

## UNDERSTANDING THE INCOME OVER EXPENDITURE RULE

The income over expenditure rule provides yet another tax-saving opportunity. This arrangement enables individuals to make regular financial contributions toward savings or insurance policies, provided these payments are covered by disposable income and do not compromise their usual standard of living.

When combined with an appropriate trust, this method creates a seamless wealth management strategy. It enhances estate distribution efficiency and allows individuals to provide for their loved ones in practical ways during their lifetimes.

## PLANNING FOR UNAVOIDABLE INHERITANCE TAX LIABILITIES

Despite strategic planning, some estates may still encounter Inheritance Tax liabilities. Preparing for this early is a crucial step. Taking out a life assurance policy written in trust can simplify the process. The funds paid out upon death don't count towards the estate for IHT purposes, ensuring heirs have immediate access to liquidity to cover any tax obligations.

This type of planning prevents assets, such as family homes, from needing to be sold to settle unexpected tax bills. It provides families with reassurance and financial stability during complex transitions.

## TAKING CONTROL OF YOUR LEGACY

Each of these strategies plays an essential role in comprehensive estate planning. From creating your Will and using trust structures to employing asset relief schemes, these measures can streamline your estate and protect your financial legacy in the long term. By being proactive, you minimise risk, maximise opportunities for tax efficiency and attain peace of mind. ●





## WHAT TO DO NEXT

*Preserving your estate and transferring wealth effectively*

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**B**uilding wealth is a rewarding yet intricate journey, particularly regarding the legacy one wishes to leave behind. Many of us aspire to see our hard-earned wealth support and enhance the lives of our loved ones. To turn that aspiration into reality, a proactive approach to estate planning and a robust understanding of Inheritance Tax are vital.

Preserving your estate and transferring wealth effectively is an ever more significant aim for families, each with their distinct needs and aspirations. Achieving success demands strategies that are as unique as

your family's vision for the future.

This renders strategic financial planning an essential aspect of your estate management. By following the appropriate steps, you can maximise the benefits your heirs receive, thereby helping to secure their future financial wellbeing while minimising unnecessary tax liabilities.

Thoughtful estate planning empowers your loved ones to sustain their lifestyle and shields them from encountering unnecessary financial difficulties in the future. With expert guidance, you can devise a plan that ensures their prosperity for years ahead.

We specialise in helping you understand the implications of Inheritance Tax on your assets and providing tax-efficient solutions to maximise your wealth. Our aim is to equip you with the tools and insights necessary to protect your estate and leave a meaningful, lasting legacy.

If you're ready to take the next steps, we'd love to help. Contact us for expert, personalised advice, and together, we can create a prosperous future for you and your family. ●

# INTERESTED IN EXPLORING THE BEST AND MOST TAX-EFFICIENT WAYS TO TRANSFER YOUR WEALTH? WE'RE HERE TO HELP!

Managing the intricacies of today's family dynamics can be challenging, which is why expert financial guidance is essential.

Our team is dedicated to helping you carefully plan and structure your finances, ensuring seamless and tax-smart wealth transfers for future generations.

**Contact us today to evaluate your current financial position or  
to discover the strategies that work best for you.**

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